**Strategic cooperation for integrated security solutions**

**Dallmeier and Hexagon form a technology partnership**

**Regensburg (Germany), 11 June 2025 – Dallmeier and Hexagon have agreed to form a technology partnership. Dallmeier electronic, a leading manufacturer of video-based security solutions “Made in Germany”, and Hexagon, a global provider of digital reality solutions combining sensor, software and autonomous technologies, are joining their expertise to work together and develop integrated security solutions for various application areas, particularly critical infrastructures.**

**Panomera® technology integrated into Hexagon platform**

At the core of the partnership is the integration of Dallmeier [Panomera® camera technology](https://www.dallmeier.com/products/panomera-cameras) into Hexagon’s management solutions. Through this integration, video surveillance, video analytics and Physical Security Information Management (PSIM) can be combined to create seamless and holistic security solutions.

**Integration for greater security and efficiency for customers**

Customers would benefit from integrated and interoperable solutions that meet the highest security, efficiency and ease-of-use requirements. Whether at airports, railway operators, local authorities or financial institutions, users of the combination of Dallmeier video surveillance systems and Hexagon information and deployment management technology can detect security-related incidents quickly, assessing these incidents more accurately and respond effectively.

**Technology “Made in Europe” as a strategic advantage**

In the context of geopolitical uncertainties and growing demands for data protection and sovereignty, European technologies are becoming increasingly important. Both companies have decided to collaborate and work together on technology in order to offer high-quality security solutions from Europe that are independent, trustworthy, reliable and sustainable.

**Comments on the partnership**

“We are very pleased to announce this partnership with Dallmeier. By combining our expertise, we can offer our customers even more innovative and comprehensive solutions,” explains Andreas Beerbaum, Vice President International Sales – Physical Security at Hexagon’s Safety, Infrastructure & Geospatial division.

Thomas Dallmeier, Dallmeier’s CEO, adds: “Integrating our camera technology into VMS and PSIM systems from other manufacturers is a key milestone in Dallmeier’s strategy of offering a portfolio of open systems. The integration of our Panomera® systems into the Hexagon platform enables end customers and system integrators using Hexagon to fulfil their requirements optimally.”

**+++ CAPTION +++**

**Dallmeier\_Hexagon**

Dallmeier and Hexagon announce their technology partnership.

*From left to right:*

Kai Gronauer (Alliance Manager at Dallmeier), Carsten Eckstein (Head of Product Management VMS at Hexagon), Andreas Beerbaum (Vice President International Sales – Physical Security at Hexagon), Thomas Dallmeier (CEO at Dallmeier), Philipp Kraft (Product Manager, Camera Integrations at Hexagon), Stefan Palenkov (Director of Sales Engineering, Physical Security – EMEA at Hexagon) and Tim Hancock (Business Development Manager at Dallmeier).

*Photo credits: Dallmeier electronic*

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# Dallmeier: Turn images into assets.

**With pioneering video technology from Germany.**

In 1984, Dieter Dallmeier founded what is now Dallmeier electronic – not in the proverbial garage, but in a garden shed in Regensburg, Germany. Today, the company, which can justifiably call itself a hidden champion for video information technology “Made in Germany”, has several hundred employees worldwide, more than 250 of them at the company headquarters in the centre of Regensburg alone.

**Our customers: From commercial enterprises to World Cup stadiums**

Dallmeier’s camera, recording, software, and analysis solutions optimise security and processes for B2B end customers in a wide range of industries in over 60 countries. The focus is on users from the casino, smart city, airports, logistics, stadiums, and industrial sectors. But also, banks, critical infrastructure facilities as well as medium-sized companies from all sectors.

**Low total cost of ownership “Made in Germany”**

With pioneering innovations, Dallmeier has succeeded time and again in placing itself at the forefront of technology: From the world’s first digital image storage system with motion analysis in 1992, the patented “multifocal sensor technology” Panomera® with its “Mountera®” mounting system, to the latest Domera® camera family, which allows up to 300 camera variants with only 18 components. These and many other innovations provide real, tangible customer benefits. And with a low Total Cost of Ownership (TCO) and a high Return on Investment (ROI), they can easily compete with systems produced and supplied from low-wage countries.

**Cybersecurity, data protection and ethical responsibility through maximum vertical integration**

With 100% “Made in Germany”, we also guarantee our customers the highest standards in data protection, cybersecurity, and ethical responsibility. With high quality and short supply chains, we also ensure – almost incidentally – sustainability and environmental protection. From our prestigious headquarters in the centre of Regensburg, Dallmeier not only carries out its own research and development but also the complete manufacturing process – from component to product to solution.

[www.dallmeier.com](http://www.dallmeier.com)

[www.panomera.com](http://www.panomera.com)